



June 10, 2011

To: Members of the Board

From: Melissa L. Loughan, Assistant Director

Ross Simms, Assistant Director

Through: Wendy M. Payne, Executive Director

Subj: Federal Entity – Draft Illustration Guide - TAB F<sup>1</sup>

## **MEETING OBJECTIVE**

The objective of the meeting is to review draft illustrations applying the draft standards from the government-wide perspective.

## **BRIEFING MATERIAL**

Attachment 1 – Draft Illustration Guide

## **BACKGROUND**

FASAB agreed to develop an Illustration Guide with example entities (similar to the Appendix in Governmental Accounting Standards Board Statement 14, *The Financial Reporting Entity*). The draft Illustration Guide provided in *Attachment 1 – Draft Illustration Guide* includes a range of examples including some that are clear, some that move towards the center of the spectrum, and some that may be considered controversial. Also, for two of the example entities (Epsilon Corporation and Bicycle America, Inc.), the draft Illustration Guide provides different scenarios to illustrate how a change in a circumstance can lead to a different outcome.

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<sup>1</sup> The staff prepares Board meeting materials to facilitate discussion of issues at the Board meeting. This material is presented for discussion purposes only; it is not intended to reflect authoritative views of the FASAB or its staff. Official positions of the FASAB are determined only after extensive due process and deliberations

The different scenarios for Epsilon Corporation relate to management's ability to assert that while listed in the budget, the entity is receiving federal financial assistance. In the first scenario, management does not make this assertion and the entity is consolidated without consideration of whether it exhibits core or non-core characteristics. In the second scenario, management makes this assertion and is included based on meeting the control principle. In assessing whether Epsilon is core or non-core, staff concluded that it is non-core. This illustrates the fact that – as currently drafted—the standards would not provide an opportunity to consider whether entities listed in the Budget have non-core characteristics. Therefore, some non-core entities may not be identified. Staff believes this is consistent with the Board's intent because it is a cost-beneficial approach to addressing many diverse entities. The illustration provides an opportunity to confirm this conclusion with the members.

The different scenarios for Bicycle America were included as an option for developing illustrations. Staff wondered if it would be helpful to provide illustrations for which key aspects were varied but other aspects were the same. This would focus the readers' attention on the critical factors.

Staff is seeking member input on:

- 1 – the depth of analysis included in the illustrations and whether members believe it is at an acceptable level
- 2 – the specific decisions illustrated in the analysis and whether members might disagree with some conclusions reached
- 3 – any observations or concerns about the structure of the standards drawn from the illustrations
- 4 – general suggestions for improvement before additional illustrations are developed.

## **NEXT STEPS**

Based on the Board's feedback, staff will continue developing examples for the Illustration Guide.

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If you have questions or need additional information, please contact us (Melissa at 202-512-5976 or by email at [loughanm@fasab.gov](mailto:loughanm@fasab.gov) and Ross at 202-512-2512 or by email at [simmsr@fasab.gov](mailto:simmsr@fasab.gov)) as soon as possible. We will be able to consider and respond to your request more fully in advance of the meeting.

Attachment

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## Preamble

The examples presented in this Appendix are intended to demonstrate how the provisions of the proposed standard would be applied to a particular set of hypothetical circumstances. For simplicity, the decisions regarding presentation and/or disclosure are based solely on the hypothetical circumstances presented and are structured to parallel the decision flowchart in Appendix XX of the ED.

The examples are for illustrative purposes only. They do not indicate a preferred method and are nonauthoritative. Application of the ED to individual entities requires consideration of the circumstances specific to that entity.

# ABC Department

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## Background

Congress established ABC department to promote entrepreneurship and innovation as a means to address national economic and environmental challenges. Provisions that govern ABC are generally prescribed in the XYZ Act and ABC accomplishes its mission through various agencies, grants to research institutions, and contracts with universities and not-for-profit (NFP) organizations.

## Governance Structure

The executive leadership of ABC consists of a secretary, deputy secretary, and three assistant secretaries. The President nominates and the Senate confirms each of these officials.

In addition, Congress primarily monitors ABC's activities through hearings and audits. Audits have been conducted to determine whether:

- Assertions regarding ABC's achievements are supported by reliable evidence.
- ABC is conducting its operations in accordance with established legislation.
- The department is managing its resources in an efficient and effective manner.
- ABC has established adequate internal control to safeguard its assets.

The audits are conducted by the Government Accountability Office (GAO) and ABC's Inspector General (IG). The GAO is an independent agency that works for Congress and ABC's IG is appointed by the President and confirmed by the Senate.

## Budget and Finance Considerations

ABC relies on appropriated public funds to conduct its mission and is enumerated in the *Budget of the United States Government: Analytical Perspectives – Supplemental Materials schedule Federal Programs by Agency and Account* (Budget). Congress and the President consider ABC's request for resources and determine the amount needed to operate and provide services. The appropriation describes the terms and conditions that ABC must adhere to when spending the funds. For the fiscal year, the appropriation specifies the budget authority and certain limitations on the use of funds for each of ABC's agencies.

Periodically, ABC must provide Congress and the President with information on its financial and operational plans and performance. ABC meets the requirements through various reports that discuss matters such as:

- Economic concerns and recommended strategies for addressing them
- Proposed activities that may be of interest to particular Congressional committees or subcommittees
- The status of on-going projects

- 1           •Activities completed during the period
- 2           •Resource needs and justification for such needs
- 3           •Net costs, financial position, budgetary resources, systems, and internal control.

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5   Application of the Proposed Standard

6   The following analyses illustrate how the proposed standard may be applied to  
7   determine whether ABC Department should be included in the government-wide  
8   reporting entity and, if so, what information should presented.

9           *Step 1- Analysis against Inclusion Principles*

10          The first step is to decide whether ABC should be included in the government-  
11          wide reporting entity. To accomplish this step, ABC’s circumstances are  
12          analyzed against the inclusion principles of In the Budget; Majority Ownership  
13          Interest (Majority Ownership); Control with Expected Benefits or Risk of Loss  
14          (Control); and Misleading to Exclude Principle, respectively. Generally, once it is  
15          determined that the circumstances satisfy one of the principles, no additional  
16          analysis is needed for this step.

17          The first inclusion principle is that entities listed in the Budget should be included  
18          in the government-wide reporting entity, and the circumstances indicate that ABC  
19          meets this principle. However, for those instances where entity management  
20          believes that the entity is actually a non-federal organization receiving federal  
21          assistance, the ED permits entity management to review the facts and  
22          circumstances to confirm whether the entity is not an organization for which the  
23          Congress and the President should be held accountable. Consequently, entity  
24          management would proceed to analyze the entity against the subsequent  
25          inclusion principles.

26          Given the circumstances, ABC’s management does not question whether the  
27          entity should be included in the government-wide reporting entity. Next, a  
28          determination can be made regarding ABC’s presentation.

29           *Step 2 - Decision Regarding Presentation and/or Disclosure*

30          The ED provides that entities listed in the Budget and for which management has  
31          not asserted that the entity is actually a non-federal entity receiving federal  
32          assistance are presumed to qualify as core government entities. Also, such  
33          entities should be consolidated. Because ABC meets these criteria it is  
34          consolidated with other core government entities and no additional analyses are  
35          needed.

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# Epsilon Corporation

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## Background

Congress and the President established Epsilon Corporation as a government corporation to insure consumer funds placed in trust with certain types of institutions. Federal legislation discusses provisions that govern Epsilon’s activities.

## Governance Structure

The U.S. Code lists Epsilon as a government corporation. It is led by a seven member board of directors and each board member is appointed by the President and confirmed by the Senate. In addition, to ensure a bi-partisan effort, no more than four of the appointees may be from the same political party. Board members serve seven-year terms. Also, Congress monitors Epsilon’s activities by conducting hearings on Epsilon’s programs and requesting GAO and OIG audits.

## Budget and Finance Considerations

Epsilon does not receive appropriations, but is permitted to receive premiums from the institutions it insures. However, legislation limits how Epsilon can invest these proceeds and, to help ensure that Epsilon remains financially viable, legislation requires that the entity maintain a level of its funds in reserve. The board of directors is permitted to determine the level of the reserve and Epsilon is listed in the Budget. If Epsilon encounters a shortfall, the entity may borrow a limited amount of funds from the U.S. Department of the Treasury but any additional funding requirements must be obtained from premium assessments.

Also, Epsilon is required to periodically report to Congress and the President on matters such as:

- Program performance results
- Financial position, results of operations, and cashflows
- Adequacy of systems
- Adequacy of internal control

## Application of the Proposed Standard - Scenario A (Management does not assert that Epsilon is actually a Non-Federal Entity Receiving Federal Financial Assistance)

The following analyses illustrate how the proposed standard may be applied to determine whether Epsilon should be included in the government-wide reporting entity and, if so, what information should be presented.

### *Step 1- Analysis against Inclusion Principles*

The first step is to decide whether Epsilon should be included in the government-wide reporting entity. To accomplish this step, Epsilon’s circumstances are analyzed against the inclusion principles of Budget, Majority Ownership, Control, and Misleading to Exclude Principle, respectively. Generally, once it is

1 determined that the circumstances satisfy one of the principles, no additional  
2 analysis is needed for the step.

3 The first inclusion principle is that entities listed in the Budget should be included  
4 in the government-wide reporting entity and the circumstances indicate that  
5 Epsilon meets this principle. However, for those instances where entity  
6 management believes that the entity is actually a non-federal organization  
7 receiving federal assistance, the ED permits entity management to review the  
8 facts and circumstances to confirm whether the entity is not an organization for  
9 which the Congress and the President should be held accountable.

10 Consequently, entity management would proceed to analyze the entity against  
11 the subsequent inclusion principles.

12 Given the circumstances, Epsilon's management does not question whether the  
13 entity should be included in the government-wide reporting entity. Next, a  
14 determination can be made regarding Epsilon's presentation.

15 *Step 2 - Decision Regarding Presentation and/or Disclosure*

16 The ED provides that entities listed in the Budget and for which management has  
17 not asserted that the entity is actually a non-federal entity receiving federal  
18 assistance are presumed to qualify as core government entities. Also, such  
19 entities should be consolidated. Because Epsilon meets these criteria it is  
20 consolidated with other core government entities and no additional analyses are  
21 needed.

22  
23 Application of the Proposed Standard – Scenario B (Management Asserts that Epsilon  
24 is actually a Non-Federal Entity Receiving Federal Financial Assistance)

25 The following analyses illustrate how the proposed standard may be applied to  
26 determine whether Epsilon should be included in the government-wide reporting entity  
27 and, if so, what information should be presented.

28 *Step 1- Analysis against Inclusion Principles*

29 The first step is to decide whether Epsilon should be included in the government-  
30 wide reporting entity. To accomplish this step, Epsilon's circumstances are  
31 analyzed against the inclusion principles of Budget, Majority Ownership, Control,  
32 and Misleading to Exclude Principle, respectively. Generally, once it is  
33 determined that the circumstances satisfy one of the principles, no additional  
34 analysis is needed for the step.

35 The first inclusion principle is that entities listed in the Budget should be included  
36 in the government-wide reporting entity and the circumstances indicate that  
37 Epsilon meets this principle. However, for those instances where entity  
38 management believes that the entity is actually a non-federal organization  
39 receiving federal assistance, the ED permits entity management to review the  
40 facts and circumstances to confirm whether the entity is not an organization for  
41 which the Congress and the President should be held accountable.

1 Consequently, entity management would proceed to analyze the entity against  
2 the subsequent inclusion principles.

3 Because Epsilon's management asserts that Epsilon is a non-federal entity that  
4 receives federal assistance, the next step is to analyze Epsilon's circumstances  
5 against the next inclusion principle, Majority Ownership.

6 The ED specifies that when the federal government holds a majority ownership  
7 interest in an entity, the entity should be included in the government-wide  
8 reporting entity. Ownership interest may be indicated by holding over 50% of the  
9 interest in voting rights or residual assets of an entity. However, the  
10 circumstances do not provide such indicators that the government acquired an  
11 ownership interest in Epsilon. As a result, the Control inclusion principle is  
12 considered.

13 The ED discusses that an entity controlled with the expectation of benefits or risk  
14 of loss should be included in the government-wide reporting entity. A pervasive  
15 indicator of control with the expectation of benefits or risk of loss is that the  
16 federal government unilaterally appoints or removes a majority of the governing  
17 board members of the entity. In the case of Epsilon, the federal government  
18 demonstrates a level of control as each of the governing board members are  
19 appointed by the President and confirmed by the Senate. Considering that  
20 Epsilon meets the Control inclusion principle, Epsilon is included in the  
21 government-wide reporting entity and the next step is to determine whether  
22 Epsilon is a core government or non-core accountable entity.

### 23 *Step 2 - Analysis to determine core/non-core status*

24 To assist in making decisions about how to present Epsilon, this step involves  
25 establishing whether Epsilon is a core government or non-core accountable  
26 entity. Core government entities should be consolidated, while non-core  
27 accountable entities should be disclosed.

28 The ED provides indicators of core government entities and one such indicator is  
29 that the entity is primarily financed through non-exchange revenues. In contrast,  
30 Epsilon is financed by premiums rather than tax dollars and is delegated the  
31 authority to carry on its affairs in a manner similar to a private enterprise.  
32 Additionally, Epsilon only has limited authority to borrow federal funds. In due  
33 course, financial shortfalls are recovered through premium assessments. These  
34 are indicators of a non-core accountable entity.

35 Also, the ED provides that for core government entities, the governance structure  
36 may involve the appointment of organizational leaders through the political  
37 process. While Epsilon's governance structure involves the appointment of  
38 leaders through the political process, the leaders serve seven-year terms. The  
39 longer appointments lessen opportunities for political involvement. Thus, overall,  
40 Epsilon demonstrates a degree of non-core accountable entity characteristics.  
41 Now proceed to Step 3 to analyze how Epsilon should be presented or disclosed.

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1            *Step 3 - Decision Regarding Presentation and/or Disclosure*

2            Based on the results of Step 2, a decision can be made regarding how Epsilon  
3            should be presented or disclosed. Because it was determined that overall  
4            Epsilon demonstrates a degree of non-core accountable entity characteristics,  
5            the ED provides for disclosure.

6            Because Epsilon’s financial viability is of interest to the financial markets and  
7            ultimately, the public, there is a high expectation regarding disclosures about  
8            Epsilon and its relationship with the federal government. Information may be  
9            provided about the potential financial impact to the federal government resulting  
10           from the relationship. For example, given the limited risks, the disclosures could  
11           discuss the amount of support offered by the federal government and selected  
12           financial information, such as Epsilon’s net position and results.

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# Scholars University

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## Background

Congress and the President chartered Scholars University as a private, NFP educational institution and the EDU Act discusses the mission of the university.

## Governance Structure

Scholars University is governed by a 29 member board of trustees. The board controls and directs the university's affairs and interests. The Secretary of Education is an ex-officio member of the board and the remaining members are elected by the board for three-year terms.

The board determines the university's tuition and fee structure and the university is subject to the Secretary's annual inspection.

## Budget and Finance Considerations

To support its mission, Scholars University receives revenue from student tuitions and fees. In addition, the university is listed in the Budget under the Department of Education and it receives appropriations to support its academic programs, including support for construction projects, capital improvements, and maintenance. Although the appropriations discuss limitations on how the funds may be used, the university generally has discretion over how it chooses to allocate funds for its academic programs and construction activities.

Also, to encourage self-sufficiency, appropriations provide matching support for the university's endowment. The university is permitted to receive private contributions, but must provide a financial report to the Secretary of Education that presents the sources of its receipts and the object of its disbursements during the reporting period. Also, legislation discusses parameters for investing the endowment fund corpus and income.

## Application of the Proposed Standard

The following analyses illustrate how the proposed standard may be applied to determine whether Scholars University should be included in the government-wide reporting entity and what information should be presented.

### *Step 1- Analysis against Inclusion Principles*

The first step is to decide whether Scholars University should be included in the government-wide reporting entity. To accomplish this step, Scholars University's circumstances are analyzed against the inclusion principles of Budget, Majority Ownership, Control, and Misleading to Exclude Principle, respectively. Generally, once it is determined that the circumstances satisfy one of the principles, no additional analysis is needed for the step.

The first inclusion principle is that entities listed in the Budget should be included in the government-wide reporting entity and the circumstances indicate that

1 Scholars University meets this principle. However, for those instances where  
2 entity management believes that the entity is actually a non-federal organization  
3 receiving federal assistance, the ED permits entity management to review the  
4 facts and circumstances to confirm whether the entity is not an organization for  
5 which the Congress and the President should be held accountable.  
6 Consequently, entity management would proceed to analyze the entity against  
7 the subsequent inclusion principles.

8 Given its mission, governance structure, and primary source of revenues,  
9 Scholars' management believes that the university is actually a non-federal entity  
10 receiving federal assistance. Consequently, the next inclusion principle, Majority  
11 Ownership is considered.

12 The ED specifies that when the federal government holds a majority ownership in  
13 an entity, the entity should be included in the government-wide reporting entity.  
14 Ownership interest may be indicated by holding over 50% of the interest in voting  
15 rights or residual assets of an entity. However, the circumstances do not provide  
16 such indicators that the government acquired an ownership interest in Scholars.  
17 As a result, the Control inclusion principle is considered.

18 The ED discusses that an entity controlled with the expectation of benefits or risk  
19 of loss should be included in the government-wide reporting entity. While the ED  
20 lists several indicators that provide persuasive evidence that control exists, those  
21 indicators do not appear to be present in the case of Scholars. For example, one  
22 indicator is that the federal government unilaterally appoints or removes a  
23 majority of the governing board members. However, Scholars' board of trustees  
24 elects its respective board members. In addition, while the federal government  
25 does have a level of influence, Scholars' board of trustees primarily directs the  
26 university's affairs and the university is permitted to seek sources of revenue to  
27 operate virtually in a self-sustaining manner.

28 Given the limited influence that the federal government may exhibit with respect  
29 to Scholars, the Misleading to Exclude Principle may be considered. As  
30 discussed in the ED, this principle concerns the notion that the government-wide  
31 financial report may be misleading if an entity were excluded. Because Scholars  
32 generally provides market-based services and its governance structure has a  
33 level of insulation from political influence, Scholars may not be considered a  
34 candidate for inclusion in the government-wide report and additional analyses are  
35 not needed.

36 [Note: Scholars University may be a candidate for related party disclosure. This  
37 matter will be discussed as more progress is made on the related party area of  
38 the ED.]

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# Education Research Institute (ERI)

## Background

ERI was established through a public law specifying the organization's:

- status as a tax exempt non-profit
- purpose and duties
- governance structure
- sources of financing
- reporting requirements

The purpose of the ERI is to assist state and local officials in making informed decisions regarding effective education methods. The ERI will use an open process to identify priority areas for research, fund and oversee high-quality research programs, and disseminate the results of its research. The ERI may not mandate adoption of its recommendations.

## Governance Structure

ERI is governed by a board of directors which has 15 members. Two members are specific federal officials within the Department of Education. The remaining 13 are appointed by the President and confirmed by the Senate and serve six-year terms. One of these 13 appointed members will serve as chairperson. To ensure a bi-partisan effort, no more than seven of the appointees may be from the same political party. The appointees are subject to certain financial disclosure and conflict of interest requirements but are not federal government employees.

## Budget and Finance Considerations

The legislation creating ERI designates funding of \$1 per elementary school student to be made available from the general fund of the US Treasury to the ERI trust fund. The board of directors is authorized to establish an annual budget not to exceed the amounts available in the trust fund. The ERI also may receive donations consistent with laws regulating fund raising by tax exempt organizations.

The ERI must provide annually an audited financial report to the comptroller general and relevant Congressional committees.

## Application of the Proposed Standard

The following analyses illustrate how the proposed standard may be applied to determine whether ERI should be included in the government-wide reporting entity and, if so, what information should be presented.

1            *Step 1- Analysis against Inclusion Principles*

2            The first step is to decide whether ERI should be included in the government-  
3            wide reporting entity. To accomplish this step, ERI's circumstances are analyzed  
4            against the inclusion principles of Budget, Majority Ownership, Control, and  
5            Misleading to Exclude Principle, respectively. Generally, once it is determined  
6            that the circumstances satisfy one of the principles, no additional analysis is  
7            needed for the step.

8            The first inclusion principle is that entities listed in the Budget should be included  
9            in the government-wide reporting entity and the circumstances indicate that ERI  
10           meets this principle. However, for those instances where entity management  
11           believes that the entity is actually a non-federal organization receiving federal  
12           assistance, the ED permits entity management to review the facts and  
13           circumstances to confirm whether the entity is not an organization for which the  
14           Congress and the President should be held accountable. Consequently, entity  
15           management would proceed to analyze the entity against the subsequent  
16           inclusion principles.

17           In this instance, ERI's management questions whether the entity is actually a  
18           non-federal entity receiving federal assistance. Consequently, the next inclusion  
19           principle, Majority Ownership is considered.

20           The ED specifies that when the federal government holds a majority ownership in  
21           an entity, the entity should be included in the government-wide reporting entity.  
22           Ownership interest may be indicated by holding over 50% of the interest in voting  
23           rights or residual assets of an entity. However, the circumstances do not provide  
24           such indicators that the government acquired an ownership interest in ERI.  
25           Therefore, the Control inclusion principle is considered.

26           The ED discusses that an entity controlled with the expectation of benefits or risk  
27           of loss should be included in the government-wide reporting entity. A pervasive  
28           indicator of control with the expectation of benefits or risk of loss is that the  
29           federal government unilaterally appoints or removes a majority of the governing  
30           board members of the entity. In the case of ERI, the federal government  
31           appoints 13 of the 15 board members and the two remaining board members are  
32           federal officials. Accordingly, the circumstances concerning ERI indicate that  
33           Control exists and it appears that ERI is an entity that should be included in the  
34           government-wide reporting entity. Now, the next step is to analyze whether ERI  
35           is a core government or non-core accountable entity.

36           *Step 2 - Analysis to determine core/non-core status*

37           To assist in making decisions about how to present ERI in the government-wide  
38           report, this step involves establishing whether ERI is a core government or non-  
39           core accountable entity. Core government entities should be consolidated, while  
40           non-core accountable entities should be disclosed.

41           The ED provides indicators of core government entities and one such indicator is  
42           that core government entities are primarily financed through non-exchange  
43           revenues. Although it is permitted to obtain funding from other sources, ERI is

1 primarily supported by taxpayers. The ERI Trust Fund is ultimately funded  
2 through taxes.

3 Also, ERI's governance structure involves the appointment of board members  
4 through the political process. While this provides some indication of a core  
5 government entity, the terms of each member may be considered long and the  
6 long terms may limit opportunities for political involvement in governance. Thus,  
7 on balance, ERI presents a degree of characteristics indicative of a core  
8 government entity. Now, proceed to Step 3 to analyze whether ERI should be  
9 consolidated or disclosed.

10 *Step 3 - Decision Regarding Presentation and/or Disclosure*

11 Based on the results of Step 2, a decision can be made regarding how ERI  
12 should be consolidated or disclosed. Given that ERI is a core government entity,  
13 the ED provides for consolidation of the entity with other core government  
14 entities.

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# Mediation, Inc.

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## Background

Mediation was established as a 501(c)(3) through a public law specifying the organization's:

- status and operating location
- purpose and duties
- governance structure
- sources of financing
- reporting requirements

The corporation is authorized to operate as a non-member NFP organization within the District of Columbia. The purpose of the Corporation is to ensure that low-income individuals have access to mediation services to resolve non-criminal legal disputes. A network of local government and nonprofit organizations will be developed to deliver services financed by grants.

## Governance Structure

The governing board comprises 13 members appointed by the President and confirmed by the Senate for three-year terms. The chairperson is selected by the President from among the members. No more than seven members may be affiliated with the same political party.

## Budget and Finance Considerations

An annual appropriation is provided in the federal budget. The appropriation is made to a large federal department which transfers cash to the Corporation. The Corporation manages its cash balances similar to other non-profits and may retain any interest earnings on unspent funds. In addition, the Corporation may apply for and receive grants from any grant making organization—public or private.

Annual audited financial reports are required to be publicly available.

1 Application of the Proposed Standard

2 The following analyses illustrate how the proposed standard may be applied to  
3 determine whether Mediation should be included in the government-wide reporting  
4 entity and, if so, what information should be presented.

5

6 *Step 1- Analysis against Inclusion Principles*

7 The first step is to decide whether Mediation should be included in the  
8 government-wide reporting entity. To accomplish this step, Mediation's  
9 circumstances are analyzed against the inclusion principles of Budget, Majority  
10 Ownership, Control, and Misleading to Exclude Principle, respectively.  
11 Generally, once it is determined that the circumstances satisfy one of the  
12 principles, no additional analysis is needed for the step.

13 The first inclusion principle is that entities listed in the Budget should be included  
14 in the government-wide reporting entity and the circumstances indicate that  
15 Mediation meets this principle. Mediation is listed in the Budget as a program  
16 under a large federal department.

17 However, for those instances where entity management believes that the entity is  
18 actually a non-federal organization receiving federal assistance, the ED permits  
19 entity management to review the facts and circumstances to confirm whether the  
20 entity is not an organization for which the Congress and the President should be  
21 held accountable. Consequently, entity management would proceed to analyze  
22 the entity against the subsequent inclusion principles.

23 In this instance, Mediation's management questions whether the organization is  
24 actually a non-federal entity receiving federal assistance. Consequently, the next  
25 inclusion principle, Majority Ownership is considered.

26 The ED specifies that when the federal government holds a majority ownership in  
27 an entity, the entity should be included in the government-wide reporting entity.  
28 Ownership interest may be indicated by holding over 50% of the interest in voting  
29 rights or residual assets of an entity. However, the circumstances do not provide  
30 such indicators that the government acquired an ownership interest in Mediation.  
31 Therefore, the Control inclusion principle is considered.

32 The ED discusses that an entity controlled with the expectation of benefits or risk  
33 of loss should be included in the government-wide reporting entity. A pervasive  
34 indicator of control with the expectation of benefits or risk of loss is that the  
35 federal government unilaterally appoints or removes a majority of the governing  
36 board members of the entity. In the case of Mediation, the federal government  
37 appoints all of the governing board members. Accordingly, the circumstances  
38 concerning Mediation indicate that Control exists and the next step is to analyze  
39 whether Mediation is a core government or non-core accountable entity.

40 *Step 2 - Analysis to determine core/non-core status*

41 To assist in making decisions about how to present Mediation in the government-  
42 wide report, this step involves establishing whether Mediation is a core

1 government or non-core accountable entity. Core government entities should be  
2 consolidated, while non-core accountable entities should be disclosed.

3 The ED provides indicators of core government entities and one such indicator is  
4 that core government entities are primarily financed through non-exchange  
5 revenues. Although Mediation receives its financial support through a federal  
6 department, its mission is ultimately financed by taxes. Another indicator of a  
7 core government entity is that the governance structure of core government  
8 entities involves the appointment of leaders through the political process.  
9 Mediation demonstrates this characteristic as all of its board members are  
10 appointed by the President and confirmed by the Senate for three-year terms.  
11 Thus, overall, Mediation exhibits a level of characteristics indicative of a core  
12 government entity.

13 Next, proceed to Step 3 to analyze whether Mediation should be consolidated or  
14 disclosed.

15 *Step 3 - Decision Regarding Presentation and/or Disclosure*

16 Based on the results of Step 2, a decision can be made regarding whether  
17 Mediation should be consolidated or disclosed. Given that Mediation is a core  
18 government entity, the ED provides for consolidation of the entity with other core  
19 government entities.

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## Bicycle America, Inc. (Scenario A)

### Background

4 A nation-wide network of shops and trails was created to encourage greater reliance on  
5 bicycles for transportation. Individual jurisdictions invested in the effort to create a coast  
6 to coast network and ensure wide access to bicycling. Shares in the venture were held  
7 by local bicycle shops in all major cities and Bicycle America (BA) began operations. BA  
8 was able to finance its operations from user fees until it encountered some serious  
9 financial challenges. The federal government intervened and enacted legislation to  
10 provide funding with provisions as described below.

### Governance Structure

12 BA is governed by a board of directors. The board controls and directs the  
13 organization's affairs and interests. Board members are elected by the shareholders to  
14 serve three-year terms.

15 The funding legislation established a temporary advisory committee to monitor BA's  
16 financial condition and inform Congress of potential issues that may warrant additional  
17 actions.

### Budget and Finance Considerations

19 BA was organized to be a self-sustaining entity, deriving its revenues from user fees.  
20 As part of the intervention, the federal government extended a short-term loan to BA.  
21 The federal assistance to BA is not explicitly presented in the Budget, but is part of a  
22 larger federal program.

### Application of the Proposed Standard

24 The following analyses illustrate how the proposed standard may be applied to  
25 determine whether BA should be included in the government-wide reporting entity and,  
26 if so, what information should be presented.

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#### *Step 1- Analysis against Inclusion Principles*

29 The first step is to decide whether BA should be included in the government-wide  
30 reporting entity. To accomplish this step, BA's circumstances are analyzed  
31 against the inclusion principles of Budget, Majority Ownership, Control, and  
32 Misleading to Exclude Principle, respectively. Generally, once it is determined  
33 that the circumstances satisfy one of the principles, no additional analysis is  
34 needed for the step.

35 The first inclusion principle is that entities listed in the Budget should be included  
36 in the government-wide reporting entity and the circumstances indicate that BA  
37 does not meet this principle. BA is not explicitly listed in the Budget; therefore,  
38 the organization is analyzed against the Majority Ownership principle.

1 The ED specifies that when the federal government holds a majority ownership in  
2 an entity, the entity should be included in the government-wide reporting entity.  
3 Ownership interest may be indicated by holding over 50% of the interest in voting  
4 rights or residual assets of an entity. However, the circumstances do not provide  
5 such indicators that the government acquired a majority ownership interest in BA.  
6 The federal government provided BA with a loan and did not receive an  
7 ownership interest in the organization. Therefore, the Control inclusion principle  
8 is considered.

9 The ED discusses that an entity controlled with the expectation of benefits or risk  
10 of loss should be included in the government-wide reporting entity. A pervasive  
11 indicator of control with the expectation of benefits or risk of loss is that the  
12 federal government unilaterally appoints or removes a majority of the governing  
13 board members of the entity. In the case of BA, board members are elected by  
14 shareholders rather than subject to political appointment, but a committee was  
15 established primarily to advise Congress on possible future actions.  
16 Accordingly, the circumstances do not exhibit Control characteristics.

17 Next, the Misleading to Exclude Principle may be considered. As discussed in  
18 the ED, this principle concerns the notion that the government-wide financial  
19 report may be misleading if an entity were excluded. BA generally provides  
20 market-based services and primarily operates independently of the federal  
21 government. Also, the loan to BA was of a short duration minimizing the risks to  
22 taxpayers and indicating a temporary relationship. Consequently, BA may not be  
23 considered a candidate for inclusion in the government-wide reporting entity and  
24 additional analyses are not needed.

25 [Note: BA may be a candidate for related party disclosure. This matter will be discussed  
26 as more progress is made on the related party area of the ED.]

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## Bicycle America, Inc. (Scenario B)

### Background

A nation-wide network of shops and trails was created to encourage greater reliance on bicycles for transportation. Individual jurisdictions invested in the effort to create a coast to coast network and ensure wide access to bicycling. Shares in the venture were held by local bicycle shops in all major cities and Bicycle America (BA) began operations. BA was able to finance its operations from user fees until it encountered some serious financial challenges. The federal government intervened and enacted legislation to provide funding with provisions as described below.

### Governance Structure

BA is governed by a board of directors. The board controls and directs the organization's affairs and interests. Board members are elected by the shareholders to serve three-year terms.

The funding legislation established a temporary advisory committee to monitor BA's financial condition and inform Congress of potential issues that may warrant additional actions.

### Budget and Finance Considerations

BA was organized to be a self-sustaining entity, deriving its revenues from user fees. As part of the intervention, the federal government extended a long-term loan to BA. The federal assistance to BA is not explicitly presented in the Budget, but is part of a larger federal program.

In addition, the federal government received shares that carry 51% of the voting rights of BA common stock.

### Application of the Proposed Standard

The following analyses illustrate how the proposed standard may be applied to determine whether BA should be included in the government-wide reporting entity and, if so, what information should be presented.

#### *Step 1- Analysis against Inclusion Principles*

The first step is to decide whether BA should be included in the government-wide reporting entity. To accomplish this step, BA's circumstances are analyzed against the inclusion principles of Budget, Majority Ownership, Control, and Misleading to Exclude Principle, respectively. Generally, once it is determined that the circumstances satisfy one of the principles, no additional analysis is needed for the step.

1 The first inclusion principle is that entities listed in the Budget should be included  
2 in the government-wide reporting entity and the circumstances indicate that BA  
3 does not meet this principle. BA is not explicitly listed in the Budget; therefore,  
4 the organization is analyzed against the Majority Ownership principle.

5 The ED specifies that when the federal government holds a majority ownership in  
6 an entity, the entity should be included in the government-wide reporting entity.  
7 Ownership interest may be indicated by holding over 50% of the interest in voting  
8 rights or residual assets of an entity. The circumstances involving BA  
9 demonstrate this characteristic as the federal government acquired 51% of the  
10 voting rights in BA. Therefore, BA is included in the government-wide reporting  
11 entity and the next step is to analyze whether BA is a core government or non-  
12 core accountable entity.

### 13 *Step 2 - Analysis to determine core/non-core status*

14 To assist in making decisions about how to present BA in the government-wide  
15 report, this step involves establishing whether BA is a core government or non-  
16 core accountable entity. Core government entities should be consolidated, while  
17 non-core accountable entities should be disclosed.

18 The ED provides indicators of core government entities and one such indicator is  
19 that core government entities are primarily financed through non-exchange  
20 revenues. However BA primarily finances its operations through fees rather than  
21 taxes. Another indicator of a core government entity is that the governance  
22 structure of core government entities involves the appointment of leaders through  
23 the political process. Conversely, BA is governed by a board of directors who  
24 are primarily not selected by political involvement. Thus, overall, BA does not  
25 exhibit a level of characteristics indicative of a core government entity.

26 Next, proceed to Step 3 to analyze whether the presentation and/or disclosure of  
27 BA.

### 28 *Step 3 - Decision Regarding Presentation and/or Disclosure*

29 Based on the results of Step 2, a decision can be made regarding the  
30 presentation and/or disclosure of BA. Given that BA is a non-core accountable  
31 entity, the ED provides for disclosure. The information that may be disclosed  
32 includes the nature of the federal government's relationship with BA, noting the  
33 percentage of voting rights, a description of the reason for federal government  
34 action, and the plan for managing the interest in BA, considering that a long-term  
35 financing arrangement had been provided.

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1                    **Other Possible Illustrations to be Included**

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3    Federally Funded Research and Development Center

4    Federal Marketing Order

5    Entrepreneurial Fund

6    Museum

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